

## Accreditations & Affiliations













## **Our Suppliers**



































brother



















































#### SERVICES AT A GLANCE



Available Nationwide



24/7 Availability



Rapid Response



Airside Access



Early Morning /Late Night Deliveries



Sustainability Promised



Rewards Program



Central Warehouse

## CONTENTS

PAGE 01

24/7 Support & Collections

PAGE **02** 

Early Morning/ Late Night Deliveries

PAGE 03

**AWEBB Benefits** 

PAGE **04** 

Rapid Response

PAGE **05** 

Airside Delivery

PAGE 06 Timed Deliveries

PAGE **07** 

Central Stores

PAGE 08

Green Initiatives

PAGE **09** 

Community Awards

PAGE 10 HALO

PAGE 11 Quantum Rewards

PAGE **12** 

Corporate Entertainment

PAGE **13-14** 

Academy Program

PAGE 15-16

Our Community

## Quantum's Milestones

Dec, 2017 **Quantum Formed** 



Nov, 2018

Airside License at **Gatwick Airport Secured** 



Jan, 2020 Joined AWEBB **Buying Group** 



Nov, 2020 **EV Fleet** Launched





May, 2018

**Crawley Branch** Opened



Apr. 2019 Accounts & Marketing **Suite Opened** 



Mar, 2020 Exceeded £10,000,000 Sales



Mar, 2021 Exceeded £20,000,000 Sales

Nov, 2021

Green Initiatives -Tree Planting **Program Launched** 



June, 2022 **Crawley Branch Expansion - Quantum House Opened** 



Dec, 2022 ISO 9001:2015 Achieved





Oct, 2021 OFORS Fleet Accreditation **Achieved** 

May, 2022 Quantum Win **Aico Community Award** 



July, 2022 Quantum Academy Launched



Dec. 2022 Investors In People **Award** 



## Message from the Managing Director

Thank you for taking the time to read this short overview into the story of Quantum so far, hopefully you will benefit from further knowledge of some of the unique services we pride ourselves on at Quantum Electrical Distribution.

Quantum was born from the vision of a team of highly qualified and experienced people from within the Electrical Wholesaler Industry who set out to create an Electrical Wholesaler with the primary goal of offering the highest levels of service to customers using the combined 100 years of experience and knowledge gained from within the industry.

With strengths from within the Aviation, Renewable Energy, Industrial, Commercial, Residential, and Telecommunication sectors, we are confident in exceeding our customer expectations on every occasion.

During my 25 years in the Electrical Wholesale Industry, it has always been my personal goal to provide something further and exceed the expectations of our market. As part of this strategy, Quantum understands it must play its part in contributing wherever possible in the fight against climate change, with our goal being to be completely carbon neutral by 2030. This began in 2020 with the launch of our new fleet of Rapid Response Electric Delivery vehicles and our commitment to plant a tree for every sale.

Quantum's strategy is simple, maintain and develop that impeccable service from day one. Quantum will always go the extra mile, ensuring that whilst we build on our relationships and experience, we nurture what's important. That is, looking after our team, taking care of our customers, working closely with our key manufacturers, and continuing to express the Quantum passion through our incredible team who fuel our business and make us stand out from our competitors.

On behalf of Quantum and the team, we welcome you to the family.

With kindest regards,







## 24/7 Support & Collections

There when you need us. Night and day

#### 24 Hour emergency line

In an emergency, customers look to you to save the day. Like many electricians offering around the clock support/call outs, Quantum offers a 24/7 emergency support service for all our clients. Just phone our emergency line and get through to a member of our team, day or night.

#### Out of hours collection point

Simply contact us, and we will ensure your order is packed, ready and waiting in our secure collection point. You'll receive a unique secure code to access the collection point whenever you like, day and night.

Contact us today for support: 01293 213 007









# Early Morning /Late Night Deliveries



## Whilst the city sleeps, Quantum continues to service



#### **Early Morning**

As contractors start their day on site, we are ready and waiting. With Quantum, you can get ahead using our daily Early Morning Delivery service. Delivering your goods to site before the city wakes.

We deliver onsite daily from 5am onwards, allowing you to maximise your time and get the most out of every day. To book your Early Morning Delivery slot, simply call and place your order by 6pm for next day service.

Early Morning/Late Night Deliveries saves hundreds of hours yearly by delivering to site at your preferred time.

#### Late Night

Need a delivery late at night? Quantum have you covered with the Late Night Delivery service. We cater for your needs around the clock and can deliver to your chosen location right up until midnight.

To book your Late Night Delivery, please provide at least 24 hours' notice and Quantum will take care of the rest.

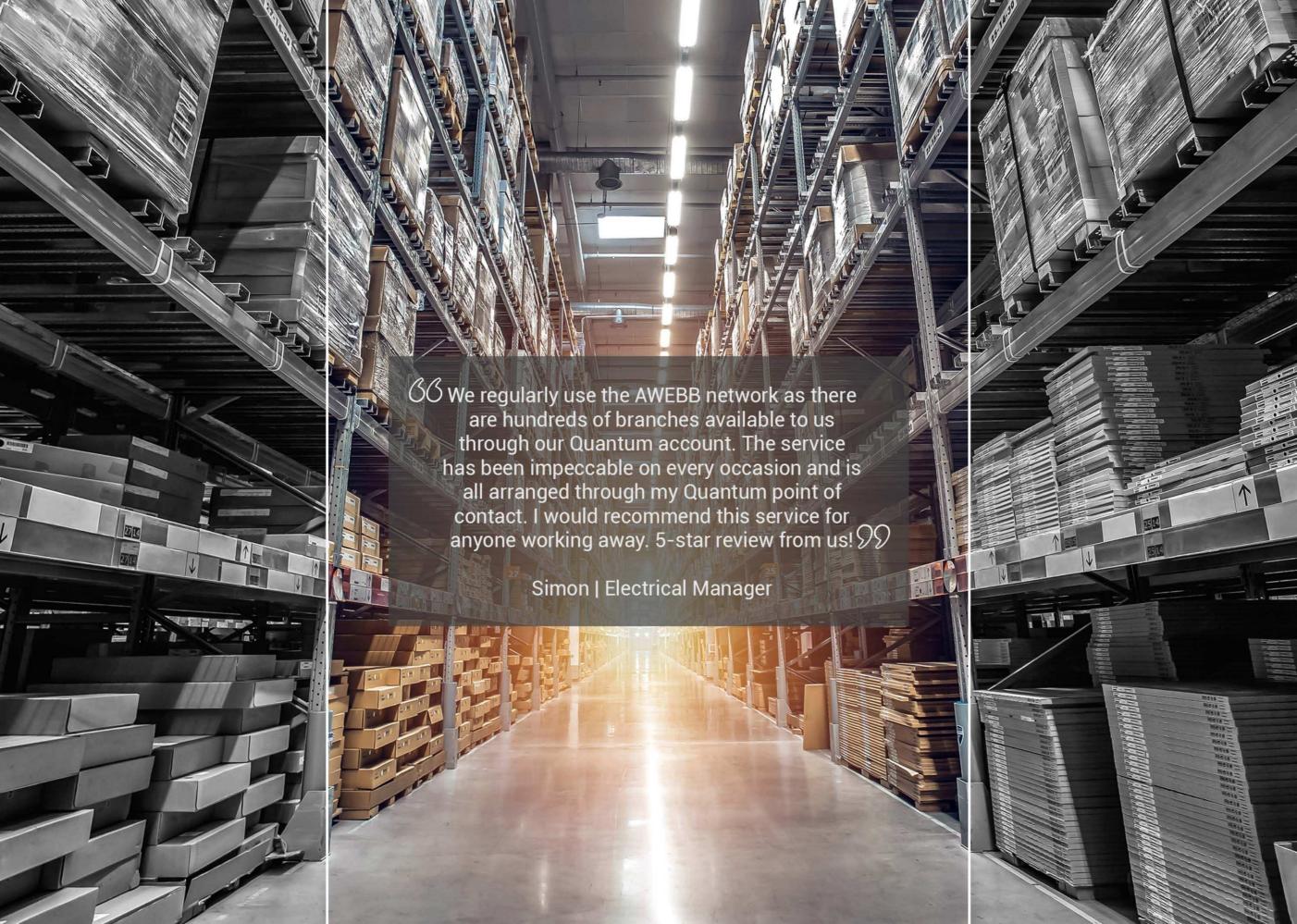
#### **NOW COVERING:**

CENTRAL LONDON • SOUTH OF ENGLAND

AND MORE...

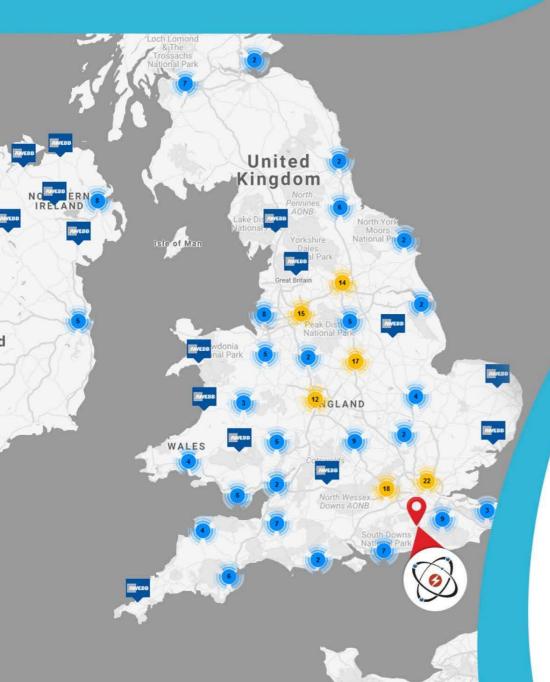






#### **AWEBB Benefits**

Local Service, **National Outreach** 





Scan here to



**Availabilty** 









We became a proud member of The AWEBB buying group in January 2021. The AWEBB Group connects over 259 independent wholesalers, with a combined buying power of £391M each year. This allows Quantum to be competitive at every level, whilst improving lead times.

Every year AWEBB empowers five thousand electricians to increase their outreach.

An account with Quantum gives you full access to every branch location in the AWEBB network. This allows us to offer our customer-first approach, whilst maintaining nationwide coverage through our AWEBB partners. Using your Quantum credit account facility, simply walk into or telephone any AWEBB (ElectraCentre) branch location. Expect to experience the same high service levels you would receive from Quantum, whilst still benefitting from all your agreed prices and terms from your local Quantum branch.







## Rapid Response Service

Delivery in just 1 hour! Without the carbon footprint



Welcomed by contractors of all sizes. Rapid Response is perfect for short notice emergencies.



It's frustrating when you can't finish the job. It might be the end of a long day, a project alteration, or a sudden fault. Whatever is holding you up, tomorrow isn't good enough. Quantum is here to help.

We're proud to introduce our Rapid Response Service. Delivering to local people in their time of need, Quantum's all electric fleet is charged and ready to dispatch at a moment's notice.

Not only is our electric fleet great for response times, with no need for fuel stops and a reduced chance of breakdowns, they are also environmentally friendly. When you need materials at short notice, just phone your local Quantum branch and request Rapid Delivery. We'll send out your order, no matter how small, and aim to have you back on track within the hour.



Response













## Airside Delivery

#### When your day flies, let Quantum take up some of the turbulence

Research shows that the largest cost to airside contractors is the loss of workhours leaving site for materials. Did you know, the round trip from Gatwick Airport via security, to the local wholesaler takes an average of 68 minutes? Over the working week, a project can significantly suffer...

We will deliver your materials airside, direct to site, via our specially trained airside personnel.

Quantum is proud to have an independent Airside License, allowing our vehicles and staff airside at London Gatwick. Our specialist team is also available to meet you on site to consult and provide support on any project. Quantum has airside passes and take full responsibility of the entire process. No hassle, no wasted hours.



## **Time Controlled Deliveries**



Our FORS accredited delivery fleet can securely deliver to any site, regardless of time slot or protocol.



#### Security checked delivery, on time, every time

Getting materials delivered to site can be a struggle, especially on sites with booked delivery slots or unique delivery requirements. Introducing Quantum's Timed Deliveries service. We ensure that any delivery protocols and deadlines are met, so that your materials always arrive on time. Our entire delivery fleet is FORS accredited, meaning we're trusted to enter any site safely and securely. Whenever/whatever your requirements, Quantum is ready to provide time-critical delivery, day or night.









Sustainability **Promise** 

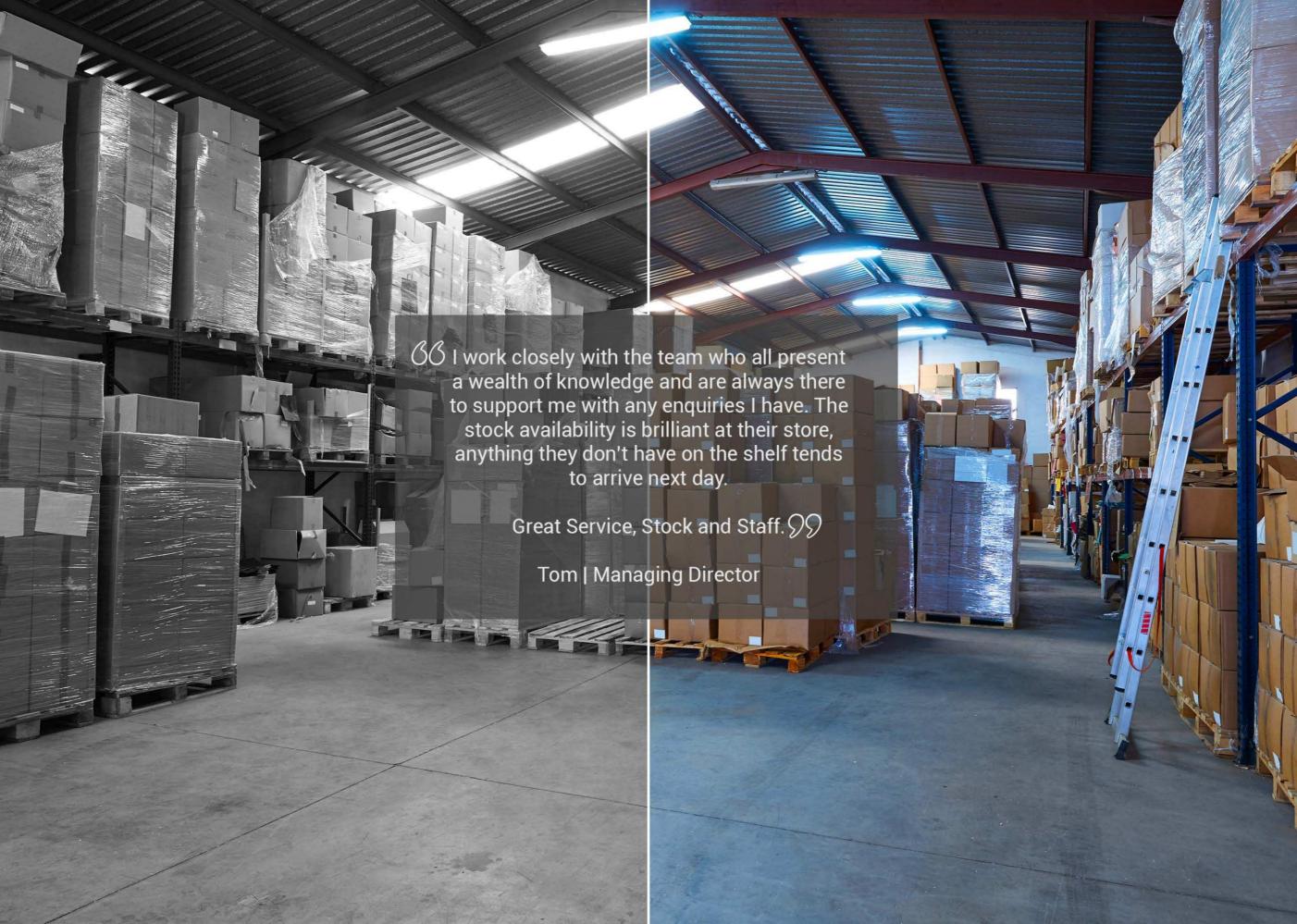


Availability









#### **Central Stores**

£2 million worth of stock at your fingertips



Quantums' Central Distribution Centre

helps prevent shortages and keeps our

product lines from 70 suppliers. Orders

placed before 16:00 qualify for next day

delivery. This gives us the confidence to

clients on schedule. Our Central

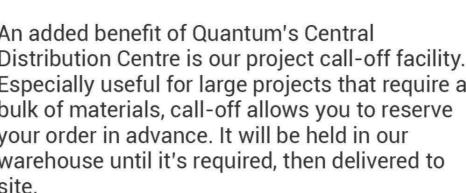
supply each and every project.

Distribution Centre carries over £2

million worth of stock across 1400

**Our Central Distribution Centre** improves stock availability while offering next day delivery.

An added benefit of Quantum's Central Distribution Centre is our project call-off facility. Especially useful for large projects that require a bulk of materials, call-off allows you to reserve your order in advance. It will be held in our warehouse until it's required, then delivered to site.



















## Carbon Neutral by 2030

At Quantum we're passionate about building a better future, that's why we're contributing wherever possible to the fight against climate change. Introducing Quantum's sustainability programme, our green initiatives.

#### Going Green, One Van at a Time

As part of our dedication to becoming carbon neutral, we're converting to an all-EV delivery fleet. In 2020 we launched, with plans to be exclusively electric by 2030.

#### One Tree Planted for Every Purchase

We've partnered with Ecologi to transform the climate crisis... One tree at a time. Our commitment is to plant a tree for every sale, funded by donations from our profits. Restoring forests helps to replenish biodiversity and preserve endangered species, as well as helping offset the carbon footprint associated with every order.

We'll make sure you're kept up to date every month with your impact.

Scan here to Quantum









## COMMUNITY **AWARDS** 2022 of 19 HomeLINK

## WINNER

**Best Distributor Community Initiative** 

## **Community Awards**

The Community Awards by Aico | HomeLINK are designed to recognise the achievements of inspirational individuals and organisations working within the local community and social housing.

The Best Distributor Community Initiative is dedicated to distributors who have gone the extra mile and have been committed to supporting the wider communities they serve.

Quantum has given back to the local communities through a range of projects that focus on tree planting, academy programs, apprenticeship schemes, charitable donations and EV fleets. Aico and the judges recognised Quantums achievements and we are glad we were able to celebrate this with everyone at this special event.

#### **Judges and Special Guests**

Neil Hooper



Director of Aico



Mandeep

Bhogil

Operations Director at Tower Hamlets Community Housing



Chair of Enginuity



Dame Judith

Hackitt

**Board Member** 

Fayann

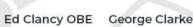
Simpson OBE

& Director of L&Q





CEO of the Chartered Institute of Housing





**Three Time** Olympic Champion



COMMUNITY AWARDS

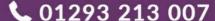
> 2022 WINNER



Presenter









## HALO

## The future of energy efficient lighting



24/7 Availability



As our world changes, sustainability becomes ever more important. HALO leads the way in developing new LED technologies. HALO's range of LED luminaires is designed with efficiency in mind, reducing running and maintenance costs, whilst reducing carbon footprint at the same time. Quantum is proud to be HALO's exclusive partner and distributor.

HALO's range of LED luminaires is designed with efficiency in mind... all supported by a 5-year onsite warranty as standard.

HALO luminaires feature many improvements over conventional luminaires, including safer LSF wiring as standard throughout the entire range. The range is produced to stringent quality standards, tested and reinforced at every level of production. HALO continues to gather installer feedback and invest in R&D to create only the very best products. HALO products are all supported by a 5-year onsite warranty as standard.



Element I

Marrio



### Quantum **Rewards Card**





#### Rewards and rebates, direct to your wallet

Every time you spend with Quantum you can earn rebates back on your own personal Mastercard. By signing up to our Quantum rewards plan, you get cashback for every purchase. Use your Quantum card however you like, anywhere that displays the Mastercard symbol. Reward yourself with a night out, a well-deserved holiday, or even just putting it towards the weekly grocery shop!

#### How it works:

You receive a prepaid Mastercard personalised with your name. All rewards earned will be credited to your card. Each rebate card is uploaded monthly following payment of the prior month. Your card comes with a secure chip and pin, allowing you to spend up-to the balance of the card. All transactions are authorised at the point of sale and additional services including balance update can be found using the Edenred App. For more information, contact your Quantum representative.

\*Minimum spend applies to qualify for Quantum rewards. Contact your local Quantum representative for more information.





rebate.

Quantum Rewards gives

you control over your

Rewards Card











#### Building stronger relationships with our existing and new customers

Building strong relationships isn't just key to life, it's the key to our business and success. Quantum regularly organises events for our customers, with the aim of building stronger relationships, and learning how we can better support your business.

Join us at Quantum events including track days, curry nights, golf trips, boat days and trips abroad.

Join us at our next Quantum event, whether that be our relaxed monthly curry nights, exhilarating track days, boozy boat trips, or even trips abroad. It's a fantastic way for us to show our appreciation, build our relationship, and to spend time with the key people that make our business what it is.



about future events and news

# QUANTUM ACADEMY

Quantum are very excited to announce the arrival and launch of the 'Quantum Academy'. The Academy supports our ambitions and continuing strategy to develop 'new talent' and provide new opportunities within the market.

**APPLY NOW** 



Our purpose is to seek professional people, who perhaps have experienced resistance to joining our industry due to lack of product/market knowledge. We believe that the next generation of fantastic individuals should have an opportunity to join our market, facilitated via Quantum.

Quantum's outlook is to promote a professional, enjoyable work environment that lends itself to young aspiring people, looking to enhance their careers. We provide facilities to improve productively, mental health and wellbeing including, an in-house gym, breakout areas, fresh fruit and free of charge vehicle charging to name a few! People are the heart of our business, and we want to give back, providing opportunities for growth and professional development.

Once joining the Academy, each candidate undergoes an intensive three-month training program. We have segmented each area of training, choosing a preferred supplier to cover their specialities and market offer. After completion they will become an Internal Account Manager at Quantum. This is a fantastic opportunity for individuals looking to progress up to higher management as well as control their earnings, thanks to Quantum's NO CAP COMMISSION EARNINGS.









- . Employee First
  - Training
  - Gymnasium
- · Corporate Events
- · No Earning Cap







#### THE ACADEMY JOURNEY



Introduction to team - Overview of our sales/trade counter operation.



Warehousing and Distribution - Introduction to distribution and logistics.



External Representation - Customer relationship Management and client meetings with our Business Development Managers.



Manufacturer and Product Training – Introduction to: Lighting, Heating, Ventilation, Fire and Security, Wiring Accessories, Cabling, Cable Management, EV Equipment, and Power Distribution.



Commercial Training - Covering supplier engagement, inventory management, procurement, strategy, and Commercial agreements.



Role playing - Reviewing, monitoring, and improving sales and negotiating techniques. Completing short exams in relation to training.



Final Review - Final presentation to board of Directors - Summary of the Academy, including your own customer forecasting strategy.



Congratulations, you are now officially on the trading floor... having completed the Quantum Academy. Welcome to the Quantum family!

If you think you have the drive and ambition to join us on our journey, then please contact us today.







## Quantum Community

At Quantum we strive to be different, whether that be through our unique services or just in the way we do business. Our vison at Quantum House was to create a feeling of community, bringing people together in a comfortable atmosphere.













We try to provide everything needed to make a great experience for our customers, whether that be a quick visit to the trade counter or an extended stay making use of our working areas and meeting rooms. We try to cater for customers looking for a place to work in peace, undisturbed, or a place to socialise with likeminded people and grab a hot or cold drink. Come and visit us today to understand more about what we offer our clients. Why not come and join the Quantum community!









Scan here to see our news page for all the latest updates







Wi Fi



