



QUANTUM

ELECTRICAL DISTRIBUTION LTD

WELCOME PACK

Accreditations & Affiliations



Our Suppliers



SERVICES AT A GLANCE



Available
Nationwide



24/7
Availability



Airside
Access



Early
London



Sustainability
Promised



Rewards
Program



Central
Warehouse

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*Quantum
Entertainment*

Quantum's Milestones

Dec, 2017 Quantum Formed



Nov, 2018 Airside License at Gatwick Airport Secured



Jan, 2020 Joined AWEBS Buying Group



May, 2018 Crawley Branch Opened



May, 2019 Chichester Branch Opened



Mar, 2020 Exceeded £10,000,000 Sales



Mar, 2021 Exceeded £20,000,000 Sales



Nov, 2021 Go Greener - Tree Planting Program Launched



Nov, 2020 EV Fleet Launched



Oct, 2021 FORS Fleet Accreditation Achieved



Dec, 2021 Secured Site for New Crawley Super Branch (Opening 2022)



Message from the Managing Director

Thank you for taking the time to read this short overview into the story of Quantum so far, and hopefully benefit from further knowledge of some of the unique services we pride ourselves on at Quantum Electrical Distribution.

Quantum was born from the vision of a team of highly qualified and experienced people from within the electrical wholesaler industry, who set out to create an electrical wholesaler with the primary goal to offer the highest levels of service to our customers using the combined 100 years of experience and knowledge gained from within the industry.

With strengths from within Aviation, Renewable Energy, Industrial, Commercial, Residential, and Telecommunication sectors, we feel confident in exceeding our customer expectations on every occasion.

During my 25 years in the Electrical Wholesale industry, It's always been my personal goal to provide something further and exceed the expectations of our market. As part of this strategy, Quantum understands it must play its part in contributing wherever possible in the fight against climate change, with our goal being to be completely carbon neutral by 2030. This began in 2020 with us launching our new fleet of Rapid Response Electric Delivery vehicles and us committing to plant a tree for every sale.

Quantum's strategy is simple, maintain and develop that impeccable service from day one. Quantum will always go the extra mile, ensuring that whilst we build on our relationships and experience, we nurture what's important. Looking after our team, taking care of our customers, working closely with our key manufacturers, and continue to express the Quantum passion through our incredible team who fuel our business which makes us stand out from our competitors.

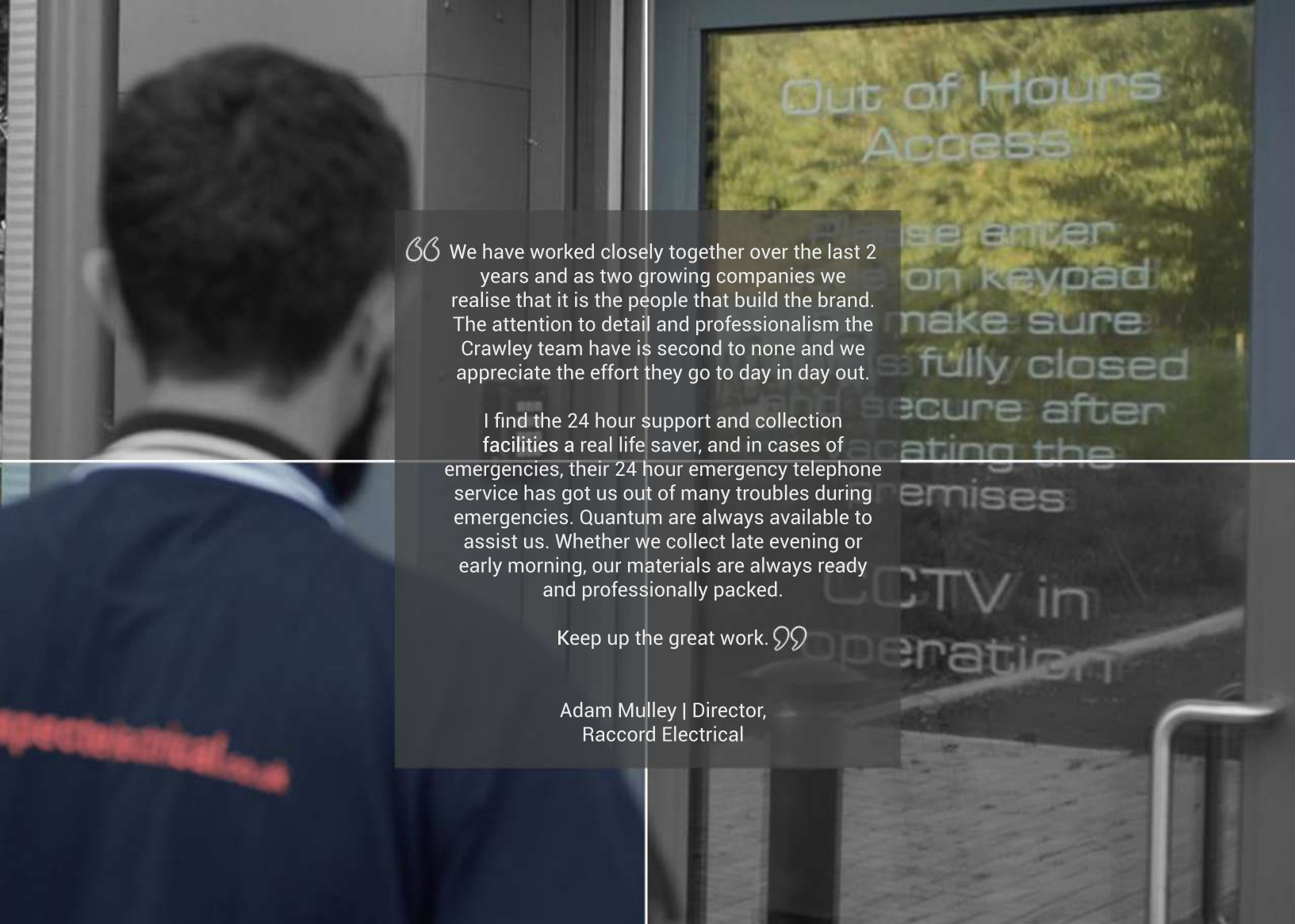
On the behalf of Quantum and the team, we welcome you to the family.

With kindest regards,

Tony Jenner.

Founder & Managing Director





BB We have worked closely together over the last 2 years and as two growing companies we realise that it is the people that build the brand. The attention to detail and professionalism the Crawley team have is second to none and we appreciate the effort they go to day in day out.

I find the 24 hour support and collection facilities a real life saver, and in cases of emergencies, their 24 hour emergency telephone service has got us out of many troubles during emergencies. Quantum are always available to assist us. Whether we collect late evening or early morning, our materials are always ready and professionally packed.

Keep up the great work. DD

Adam Mulley | Director,
Raccord Electrical



EMERGENCY
24/7
SUPPORT



24/7
Availability

24/7 Support & Collections

*There when you need us. **Night and day***


24 Hour **emergency line**

In an emergency, customers look to you to save the day. Like many electricians offering around the clock support/call outs, Quantum offers a 24/7 emergency support service for all our clients. Just phone our emergency line and get through to a member of our team day or night.

Out of hours collection point

Simply contact us, and we will ensure your order is packed, ready and waiting in our secure collection point. You'll receive a unique secure code to access the collection point whenever you like, day or night.

Contact your local branch for support: Crawley: 01293 213 007 Chichester: 01243 681 007

The background of the image is a photograph of the London Eye, a large Ferris wheel, and a city skyline. In the foreground, a white delivery truck with 'QUANTUM' branding is visible. The truck has a logo on the side and text that reads 'QUANTUM', 'CRANLEY BRANCH', '24 HOUR AIRSIDE VEHICLE', and 'CRANLEY BRANCH - 01293 813 057'. The truck is driving on a road. The London Eye is in the background, and the city skyline is visible in the distance. The sky is overcast.

BB Quantum are always my 'go to' wholesaler!
Not only with my current company, but also
with previous companies too.
The team are always willing to go above and
beyond to ensure our order arrives on time,
so we can get the job done. We use their
service into London everyday and get our
material as early as 6.30am! I don't know
anyone else who can provide such a
consistent service, add to that I couldn't ask
for a nicer more helpful group of girls and
guys.

Great pricing and great service, couldn't ask
for any more.

Fully recommend Quantum.99

James Hallam | Director,
Camgo Electrical Ltd

Early Bird Delivery



Early
London

*Whilst the world sleeps, **Quantum** continues to service*


Whilst the city sleeps, contractors start their day on site, waiting for the local wholesalers to open up. With Quantum you can get ahead using our daily Early Bird Delivery service. This service delivers your goods to site before our competitors have chance to turn the key!

Early Bird **saves hundreds of hours**
yearly by delivering to site before
our competitors have chance to
turn the key

We deliver to site daily onwards from 5.30am allowing you to maximise time on site and get the most out of every day. To book your Early Bird Delivery slot, simply call and place your order by 16:00 for next day service.

NOW SERVING:

GREATER LONDON ● DARTFORD ● BRIGHTON
WORTHING ● PORTSMOUTH ● GUILDFORD
CRAWLEY ● CHICHESTER ● SOUTHAMPTON
AND MORE...



“What can I say about the service at Quantum, the team always seem to go out of their way to make sure quotations are at a competitive price and materials delivered on time. Once we understood the benefits that AWEBB provide to Quantum, we wasted no time making use of the hundreds of branches available to us through Quantum. The service has been outstanding on every occasion and I would recommend Quantum to everyone.

A 5-star review from us.”

Simon Florey | Electrical Manager,
HSL Group Limited

AWEBB Benefits

*Local Service,
National Outreach*



Scan here to
access the
branch
locator.



24/7
Availability



Available
Nationwide




The advantage of partnering with a local wholesaler is the personal service. At Quantum we believe in catering directly for your business needs. We can only do this by working closely with our clients to form and nurture a strong working relationship.

To allow Quantum to compete on the national stage, whilst maintaining the service levels we're famous for, we proudly became a member of The AWEBB buying group in January 2021. The AWEBB Group, connects over 230 independent wholesalers, with a combined buying power of £300M each year. This allows us to compete at every level, making Quantum capable and competitive, whilst improving lead times.

Every year AWEBB empowers **five thousand electricians** to increase their outreach.

An account with Quantum gives you full access to every branch location in the AWEBB network. This allows us to offer our customer-first approach, whilst maintaining nationwide coverage through our AWEBB partners. Using your Quantum credit account facility, purely walk into or telephone any AWEBB (ElectraCentre) branch location and receive the same high service levels as you would expect from Quantum, whilst benefiting from all your agreed prices and terms from your local Quantum branch.



Quantum Electrical Distribution have provided an excellent service to us at Lightning Safety Systems for a number of years. We always find the team can never do enough to help, they respond quickly and effectively and their delivery service is first class, particularly the rapid response which is dispatched to us at record speed! They have supplied us with a lot of specific fire alarm product for a very large London based customer over a reasonable period of time whereby they have ensured that they have consistent availability of product held in stock, timely deliveries, excellent communication and ultimately accurate invoicing and all of this is always arranged and conducted in a friendly and efficient manner. First class service levels at all times.

David Green | Managing Director,
Lightning Safety Systems



Rapid Response Service

Delivery in just 1 hour!
Without the carbon footprint



Welcomed by
contractors of all sizes.
Rapid Response is
perfect for short
notice emergencies.

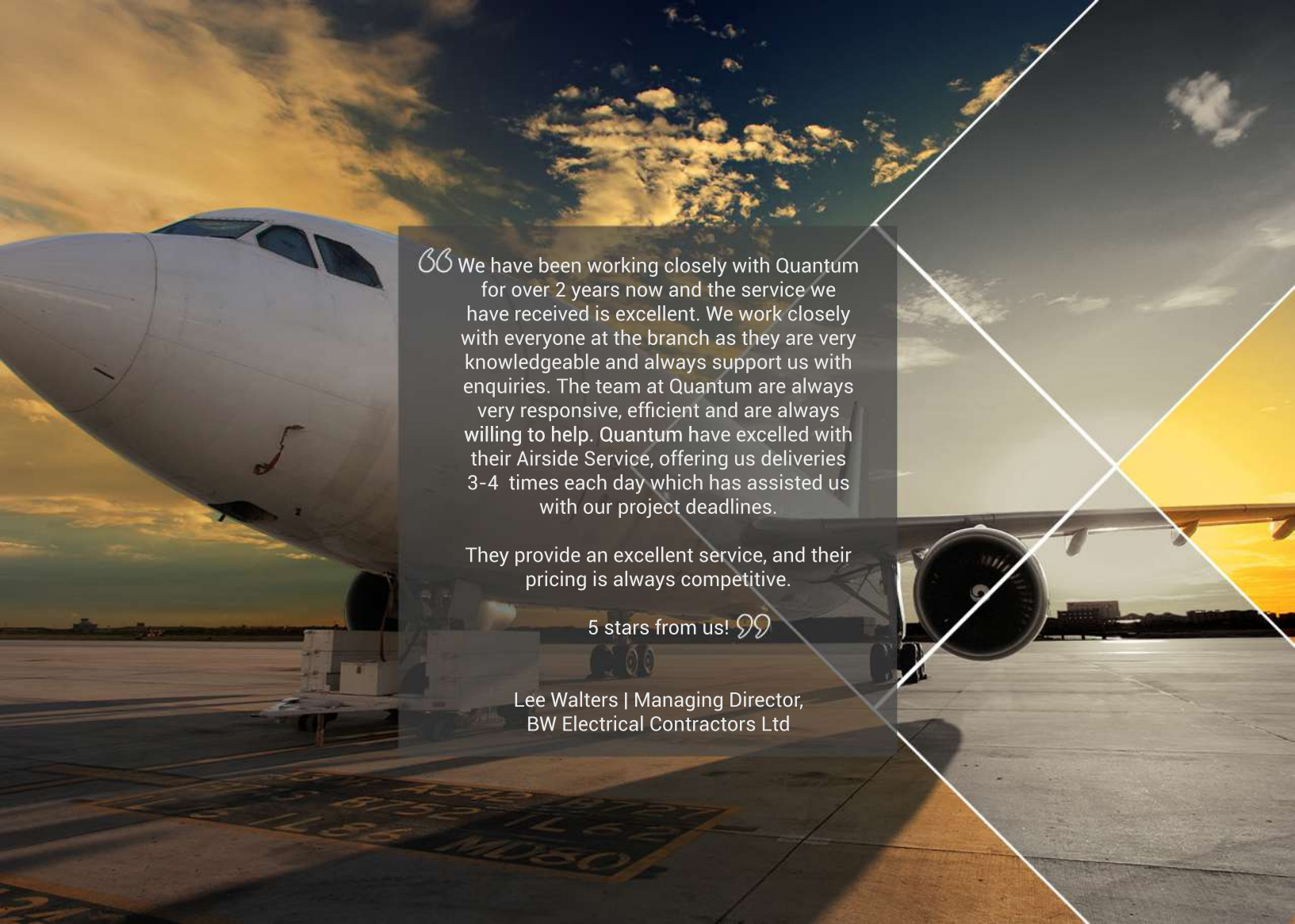
It's frustrating when you can't finish the job. It might be the end of a long day, a project alteration, or a sudden fault. Whatever is holding you up, tomorrow isn't good enough. Quantum is here to help.

We're proud to introduce our Rapid Response Service. Delivering to local people in their time of need, Quantum's all electric fleet is charged and ready to dispatch at a moment's notice.

Not only is our electric fleet environmentally friendly, but great for response times. There's even reduced chance of breakdown and no fuel stops. When you need materials at short notice, just phone your local Quantum branch and request rapid delivery. We'll send out your order, no matter how small, and aim to have you back on track within the hour.



Sustainability
Promise



“ We have been working closely with Quantum for over 2 years now and the service we have received is excellent. We work closely with everyone at the branch as they are very knowledgeable and always support us with enquiries. The team at Quantum are always very responsive, efficient and are always willing to help. Quantum have excelled with their Airside Service, offering us deliveries 3-4 times each day which has assisted us with our project deadlines.

They provide an excellent service, and their pricing is always competitive.

5 stars from us! ”

Lee Walters | Managing Director,
BW Electrical Contractors Ltd



Airside Delivery

*When your day flies, let **Quantum** take up some of the turbulence*

Research shows that the largest cost to airside contractors is the loss of workhours leaving site for materials. Did you know, the round trip from Gatwick Airport via security, to the local wholesaler takes an average of 68 minutes? Over the working week, a project can significantly suffer...



Airside
Access



24/7
Availability

We will deliver your materials airside, direct to site, via our specially trained airside personnel.

Quantum is proud to have an independent Airside License, allowing our vehicles and staff airside at London Gatwick. Our specialist team is also available to meet you on site to consult and provide support on any project. Quantum has airside passes and take full responsibility of the entire process. No hassle, no wasted hours.

BB Thank you for giving me the opportunity to express my thoughts and feeling for Quantum Electrical.

I have been working closely with Quantum for over three years now and the service I receive is exceptional. I work closely with the Branch Manager and the sales staff who have a wealth of knowledge and are always there to support me with any enquires I have.

The timed delivery service is extremely useful, and we use this service on a regular basis. Quantum have helped to manage the delivery logistics where we have had specific site requirements. This has been a brilliant service every time!

Pricing is always competitive and the team are always willing to go the extra mile to ensure we get the service and materials we need.

Great Service and Great Staff. Keep it up

5 stars from me. QQ

Paul Rhodes | Managing Director,
Lighting Electrical Installations Ltd

Time Controlled Deliveries



Our FORS accredited delivery fleet can **securely deliver** to any site, regardless of time slot or protocol.



Security checked delivery, on time, every time

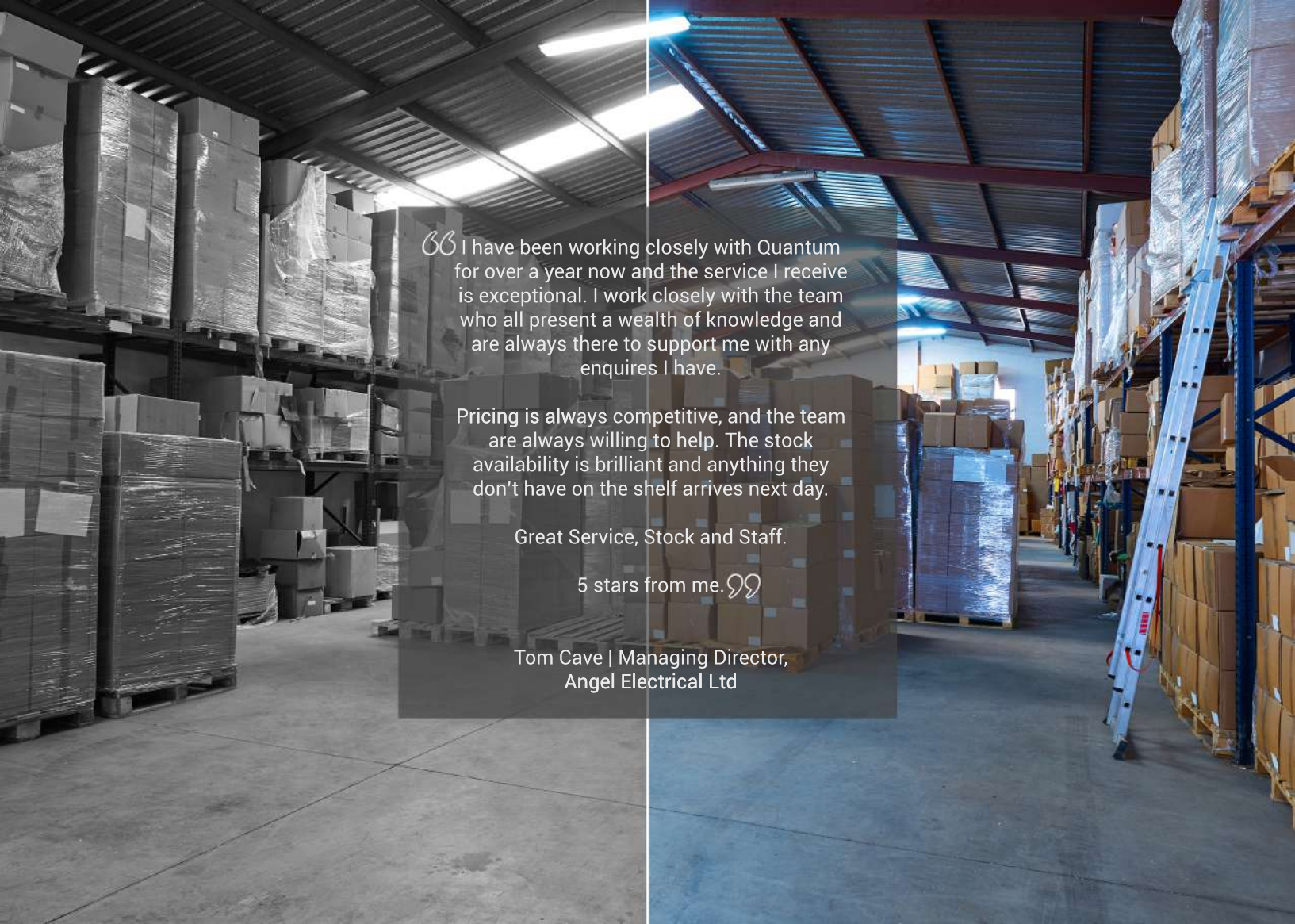
Getting materials delivered to site can be a struggle, especially on sites with booked delivery slots or unique delivery requirements. Introducing Quantum's Timed Deliveries service. We ensure that any delivery protocols and deadlines are met, so that your materials always arrive on time. Our entire delivery fleet is FORS accredited, meaning we're trusted to enter any site safely and securely. Whenever your requirements, Quantum is ready to provide time-critical delivery, day or night.



Available
Nationwide



24/7
Availability



“ I have been working closely with Quantum for over a year now and the service I receive is exceptional. I work closely with the team who all present a wealth of knowledge and are always there to support me with any enquires I have.

Pricing is always competitive, and the team are always willing to help. The stock availability is brilliant and anything they don't have on the shelf arrives next day.

Great Service, Stock and Staff.

5 stars from me. ”

Tom Cave | Managing Director,
Angel Electrical Ltd

Central Stores

£2 million worth of stock at your fingertips



Our Central Distribution Centre improves stock availability while offering next day delivery.



Quantum's Central Distribution Centre helps prevent shortages and keeps our clients' on schedule. Our Central Distribution Centre carries over 2-million pounds of stock across 1400 product lines from 70 suppliers. Orders placed before 16:00 qualify for next day delivery. This gives us the confidence to supply each and every project.

An added benefit of Quantum's Central Distribution Centre is our project call-off facility. Especially useful for large projects that require a bulk of materials, call-off allows you to reserve your order in advance. It will be held in our warehouse until it's required, then delivered to site.




Available Nationwide



24/7 Availability



Central Warehouse



BB Intersafe have been working closely with Quantum over the past 2 years.

We have contracted major projects through Quantum via some of their well-known key suppliers producing well manufactured items.

We also ask the Quantum team for “weird and wonderful” products that not a lot of places can get hold of, but they can always help support us with these enquires. Quotes come back efficiently and their service levels are very high. They are competitive on pricing, and I always feel well looked after.

Quantum hold good values, and I think their progress so far in becoming carbon neutral compliments our future plans as both businesses grow together. It's nice to support a business that wants to make a difference and lower their own carbon footprint.

I look forward to what the future holds with Intersafe and Quantum moving forward! DD

Colin Lang | Operations Manager,
Intersafe



Sustainability
Promise

Carbon Neutral by 2030

At Quantum we're passionate about building a better future, that's why we're contributing wherever possible to the fight against climate change. Introducing Quantum's sustainability programme, our green initiatives.

Going Green, One Van at a Time

As part of our dedication to becoming carbon neutral, we're converting to an all-EV delivery fleet. In 2020 we launched, with plans to be exclusively electric by 2030.


One Tree Planted for Every Purchase

We've partnered with Ecologi to transform the climate crisis... One tree at a time. Our commitment is to plant a tree for every sale, funded by donations from our profits. Restoring forests helps to replenish biodiversity and preserve endangered species. As well as helping offset the carbon footprint associated with every order.

We'll make sure you're kept up to date every month with your impact.



Scan here to
view the
Quantum
forest!



BB The support from the Quantum team is greatly appreciated, from the sales team to the delivery drivers. Being in the industry for over 55 years now we have used a fair few electrical wholesalers & Quantum are definitely one we would recommend to anyone.

I've started using HALO on my installs and find the products to be high quality and easy to install. The aftersales service has been great too. Most importantly the stocks are great and they even offer DALI and emergency options.

All round 5 stars from me.

Yours sincerely. 99

Phil White | Director,
N.V.White Limited

HALO

The *future* of energy efficient lighting



24/7
Availability



Sustainability
Promise

As our world changes, sustainability becomes ever more important. HALO leads the way in developing new LED technologies. HALO's range of LED luminaires is designed with efficiency in mind, reducing running and maintenance costs, whilst reducing carbon footprint at the same time. Quantum is proud to be HALO's exclusive partner and distributor.

HALO's range of LED luminaires is designed with **efficiency in mind...** all supported by a **5-year onsite warranty** as standard.

HALO luminaires feature many improvements over conventional luminaires, including safer LSF wiring as standard through the entire range. The range is produced to stringent quality standards, tested and reinforced at every level of production. HALO continues to gather installer feedback and invest in R&D to create only the very best products. HALO products are all supported by a 5-year onsite warranty as standard.





EDENRED Rewards



Rewards
Program

Rewards and rebates, direct to your wallet

Every time you spend with Quantum you can earn rebates back on your own personal Mastercard. By Signing up to our EDENRED rewards plan, you get cashback for every purchase. Use your EDENRED card however you like, anywhere that displays the Mastercard symbol. Reward yourself with a night out, a well-deserved holiday, or even just putting it towards the weekly grocery shop!

How it works:

You receive a prepaid Mastercard personalised with your name. All rewards earned will be credited to your card. Each rebate card is uploaded monthly following payment of the prior month. Your card comes with a secure chip and pin, allowing you to spend up-to the balance of the card. All transactions are authorised at the point of sale and additional services including balance update can be found using the EDENRED App. For more info, phone your Quantum representative.

*Minimum spend applies to qualify for EDENRED rewards.
Contact your local Quantum representative for more info.



EDENRED Rewards gives
you **control** over your
rebate.





American Express

Build reward points. Extend payment settlement periods


Our proud partnership with American Express allows Quantum to offer all the benefits of an AMEX card directly to our customers. Signing up an AMEX card with Quantum provides you with additional credit days, helps manage cash flow, and earns you rewards.

Redeem your points, in exchange for airmiles, hotel stays, or cash deducted from your balance owed.



When you qualify for an AMEX card with Quantum, we add you to our customer portal. When you get to the end of your credit period with us, you can use your AMEX card to pay off your balance, earning you points. Simply give authorisation for Quantum to draw down the balance. From there you will receive up to 55 additional credit days to pay off your balance with American Express.

Redeeming your points couldn't be easier. They can be exchanged for airmiles, hotel stays, or cash deducted from your balance owed. For more info, phone your Quantum representative.



BB I would highly recommend Quantum Electrical to any contractor for the service, reliability and well experienced team.

Nothing is too much for Quantum to look into for me. Quotes are back promptly, this helps me when quoting for jobs.

I've been out on cooperate days with the team and built a great relationship with everyone at Quantum. It's nice to be invited out and valued as a client, Quantum are great at this!

I feel I get a personal experience every time and look forward to what the future holds between OEC Electrical and Quantum. QQ

Michael S Ellis | Electrical Director,
OEC Electrical Ltd



**QUANTUM
CORPORATE
ENTERTAINMENT**



Rewards
Program

Building *stronger relationships* with our existing and new customers

Building strong relationships isn't just key to life, it's the key to our business and success. Quantum regularly organises events for our customers, with the aim of building stronger relationships, and learning how we can better support your business.

Join us at **Quantum events** including track days, curry nights, golf trips, boat days and trips abroad.

Join us for our next Quantum event, whether that be from our relaxed monthly curry nights, exhilarating track days, boozy boat trips, or even trips abroad. It's a fantastic way for us to show our appreciation, build our relationship, and to spend time with the key people that make our business what it is.

MANAGEMENT TEAM—

MANAGING DIRECTOR



TONY JENNER
Managing Director

tony.jenner@quantum-electrical.com

DIRECTOR



ROSS SEDDON
Director

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DIRECTOR



CHRIS FIONDA
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MANAGEMENT TEAM—

TRADE COUNTER & SERVICE MANAGER



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BUSINESS DEVELOPMENT MANAGER



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FINANCE & HR MANAGER



SAMANTHA OATES

Finance & HR Manager

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GET IN TOUCH

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Chichester: 01243 681 007

www.quantum-electrical.com

Open an
account today!

